



HEALTH PRODUCTS
STEWARDSHIP ASSOCIATION

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2023

CONSOLIDATED
ANNUAL REPORT



Return Expired or
Unused Medications and
Used Medical Sharps

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Mission, Vision, & Values

At HPSA, our mission is to be a bridge between health care and the environment by offering programs for the safe disposal and return of medications and medical sharps used in Canadian homes.

► Building a healthier and safer environment, together.

We have served as a trusted guardian since our inception, protecting people and the environment by managing take-back programs for unwanted medications and used medical sharps across Canada. As the only organization dedicated to health products stewardship in the country, we support our entire network of stakeholders. That includes our pharmaceutical producers members, collection locations who are pharmacies and vet facilities as well as the patients who use these medications and medical sharps in their households. We help producers fulfill their stewardship obligations, educate consumers on the importance of safe disposal and equip collection locations with the tools to implement safe take-back programs. By working together, we build stronger ties between health care and the environment, protecting patients and our planet.

Four core values guide our work:



Excellence

We strive for excellence in everything we do through evidence-based practice, learning and continuous improvement.



Together We Make A Difference

Our work as individuals and as an organization depends on the collective work and actions of others. We can only be successful when we have the trusting and transparent relationships that help us collaborate to reach a common goal.



Stewardship

We live up to the responsibilities entrusted to us by our members as we work to protect Canadians and the environment.



Equity

We strive to be impartial, honest and free from self-interest.



Message from the Chair

HPSA continues to elevate how we work on behalf of our members to protect our communities and the environment. In 2023, a major focus was to prepare for the unprecedented period of growth in the organization's 25-year history to prepare for the launch of two new medication and sharps return programs in New Brunswick and Quebec in 2024.

As we grow our program capacity, we have deepened how we engage our members. Guided by the new Membership Engagement plan, the HPSA team has increased and changed how they communicate with members, through the introduction of a new members portal, newsletters, webinars, and one-on-one meetings to keep members up to speed on the changes happening within the organization and how it will impact their businesses.

We continue to hear from our members about the importance of delivering cost-effective and efficient programs. The HPSA team continues to advance the financial sustainability and operational efficiency of the organization by implementing new management tools and dedicating resources to recruiting new members. These tools, operational improvements and new processes, are foundational to support the continued success of the organization into the next 25 years and beyond.

As the organization evolves, the Board of Directors has also undergone restructuring to provide diverse expert perspectives to inform the organization's strategic direction. Our governance structure also introduced a Deliberative Council complying with Quebec requirements, that links to the Board and serves as an advisory body on all matters related to HPSA's programs in Quebec.

Finally, we recognize the return programs that we operate not only help ensure our members are compliant with provincial requirements, but they are an important element of the industry's environmental and social responsibility initiatives as well. As our members embark upon their individual journeys to become more environmentally sustainable, our communication, educational campaigns and consumer surveys continue to promote the awareness and increase update of our programs to support these goals. Going forward, we continue to look for new ways to work together to support our members as they work to continue to support patient safety and protect the environment.

Kristin Willemsen
Chair of the Board



Message from the President and CEO

For the Health Products Stewardship Association (HPSA), 2023 was a pivotal year. We made substantial progress toward our strategic objectives, including successful preparations for the launch of new programs. We established key partnerships and collaborations, driving increased awareness and expanding operational capabilities. Additionally, we implemented technological advancements and operational efficiencies that improved overall performance. These factors, combined with a dedicated workforce, contributed to making 2023 a year of remarkable growth and achievement for our organization.

In parallel, we prepared for the 2024 launch of programs in Quebec and New Brunswick while expanding our work capabilities and maintaining regulatory compliance for our members in British Columbia, Manitoba, Ontario and Prince Edward Island.

Since HPSA's inception, three key pillars have guided our work. First, we help our members maintain compliance with applicable regulations. By providing education, resources and collection facilities, we ensure regulations governing the safe handling of unwanted medications and used medical sharps are followed. Second, we keep patients safe. By providing appropriate ways to dispose of unneeded medications and used sharps, we protect people from accidental exposure to or injury from those medications and sharps. Third, we protect the environment. By providing safe alternatives, we prevent improper disposal of medications, such as by flushing them or sending them to the landfill, that can lead to contaminated waterways and other ecosystems.

We achieve these results through ongoing engagement with Ministries across the country, so we are well positioned to anticipate and respond when new regulations come into force. This enables us to take an active role in program development, ensuring that our members' interests are represented and that learnings from similar programs are put into practice.

The demand for these programs is substantial and expanding swiftly. This level of growth has required us to operate strategically, and we have responded with careful and robust fiscal management that honours our responsibilities to our members. We thank all of them for their assistance in fulfilling our mission.

I would like to end by also extending my sincere appreciation to our team members. Each of you has demonstrated enthusiasm for and commitment to our work and the impact it has. Thanks to you, we are raising awareness of the importance of properly disposing unwanted medications and used medical sharps, and changing consumer behaviour for the better. Your efforts help protect people and the environment, and I thank you for all that you do.

Terri Drover
President and CEO



Board of Directors

(at close of 2023)

A volunteer board governs the Health Products Stewardship Association and is comprised of directors representing the following industries in Canada.

- Prescription drugs (Rx)
- Natural Health Products (NHP)
- Nonprescription drugs (OTC)
- Medical Sharps (Sharps)

HPSA is governed by a board of directors consisting of representatives of companies that produce consumer health products and independent individuals with specific expertise. Directors represent a diverse group of the health products industry that oversees and provides direction for the HPSA stewardship programs under provincial regulations for medications and medical sharps products.

Name	Company	Sector
Earl Black	Apotex	Rx
Kristin Willemsen	CGPA	Rx
Erik Botines	Walmart	OTC/NHP
John Ly	Sobeys	OTC/NHP
Tony Bothwell	Zoetis	Animal
Michelle Saunders	FHCP	OTC/NHP
Cindy Giby	Shoppers Drug Mart	OTC/NHP
Emily Roome	IMC	Rx
Salman Hussein	Novo Nordisk	Sharps



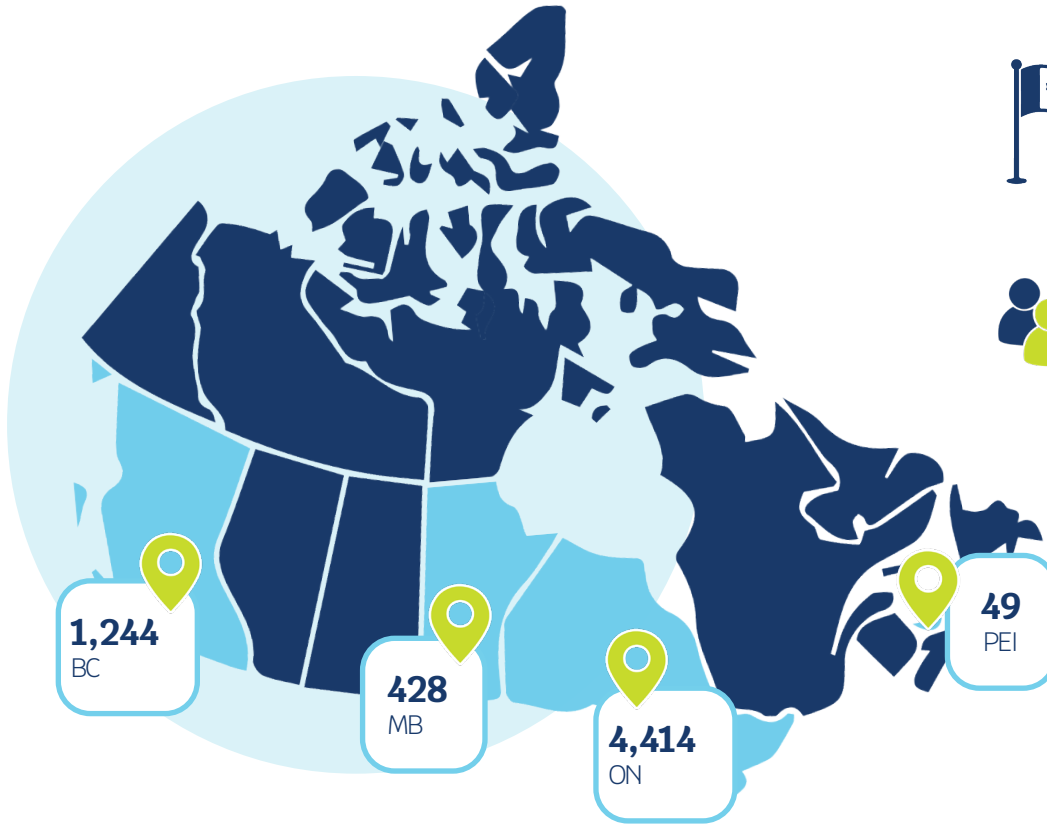
HPSA

By the Numbers

 **6,135**
collection
locations

 **4**
operating
provinces

 **150**
total
members



Since Inception:

5,120,105 kg

Total collected amount of Medications.

3,588,986 kg

Total collected amount of Medical Sharps.

2023:

442,294 kg

Total collected amount of Medications in 2023 in all provinces.

447,158 kg







Total collected amount of Medical Sharps.



HPSA

By the Numbers

24 years in operation

-  **1999** Post-Consumer Pharmaceutical Stewardship Association (PCPSA) formed.
-  **2007** British Columbia Medications Return Program (BCMRP) launched.
-  **2011** Manitoba Medications Return Program (MMRP) launched.
-  **2013** Ontario Medications Return Program (OMRP) and Ontario Sharps Collection Program (OSCP) launched. PCPSA becomes the Health Product Stewardship Association (HPSA)
-  **2015** PEI Medications Return Program (IMRP) and PEI Sharps Collection Program (ISCP) launched.
-  **2021** Manitoba Sharps Collection Program (MSCP) launched.
-  **2024** New Brunswick & Quebec's Pharmaceuticals and Medical Sharps Collection Program launch.



British Columbia

By the Numbers

Since its inception in 2007, the British Columbia Medication Return Program (BCMRP) has been administered by HPSA to manage collection of Pharmaceuticals (prescription drugs, non-prescription drugs and natural health products) from British Columbia's residential waste stream in alignment with EPR principles. In 2023, HPSA broadened its reach by partnering with 1,244 collection locations across the province, reaching 98.5% accessibility to consumers. This extensive collaboration resulted in the collection of **105,097 kilograms** of unwanted medications, contributing significantly to environmental safety and sustainability.



The report projects a continued increase in program engagement in the coming year, supported by strengthened educational initiatives and the expansion of collection facilities.

1,244

Collection
Locations

82.9%

Retail pharmacy
participation
rate across the
province

46%

Percent of consumers
in B.C. that know where
to return unwanted
medications

105,097 kg

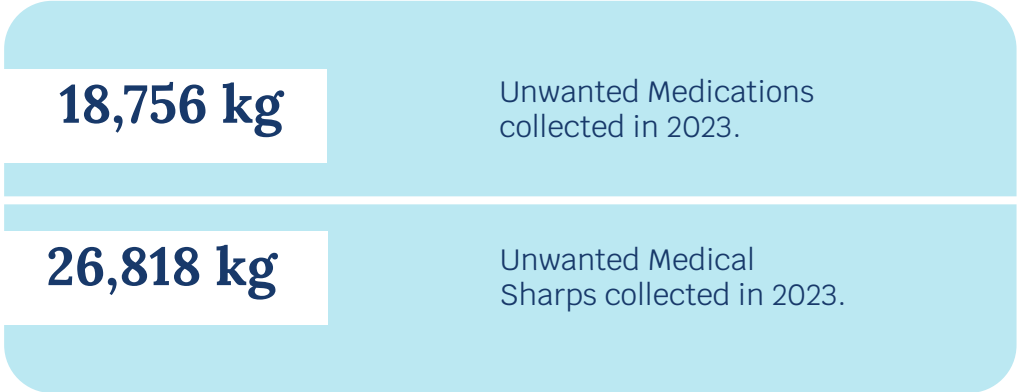
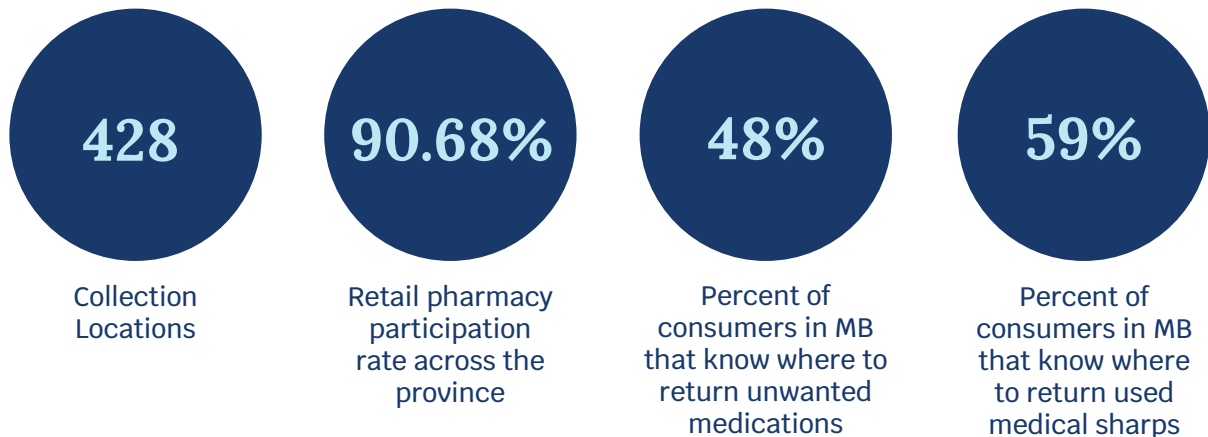
Unwanted Medications
collected in 2023.



Manitoba

By the Numbers

The Manitoba Medication Return Program (MMRP) and the Manitoba Sharps Collection Program (MSCP) were launched in 2011 and 2021, respectively. Operating in accordance with EPR principles, HPSA has partnered with 428 collection locations across Manitoba. In 2023, 90.68% of retail pharmacies registered with the College of Pharmacists of Manitoba participated in the programs. 2023 saw the collection of **18,756 kilograms** of unwanted medications and **26,818 kilograms** of medical sharps, reflecting a significant impact on environmental safety and sustainability.



Ontario

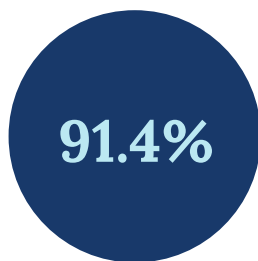
By the Numbers

The Ontario Medication Return Program (OMRP) and the Ontario Sharps Collection Program (OSCP) were launched in 2013. In 2023, HPSA had collected an impressive **314,718 kilograms** of pharmaceuticals and **411,709 kilograms** of medical sharps. 2023 saw an increase of 79 retail pharmacies participating in the HPSA programs versus the prior year.

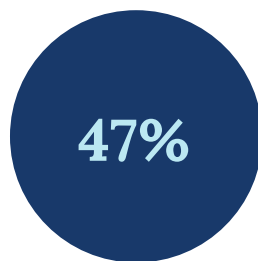
The report forecasts a growth in program participation for the coming year, driven by enhanced educational campaigns and expanded collection locations.



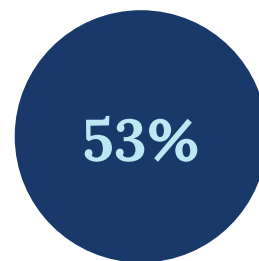
Collection Locations



Retail pharmacy participation rate across the province



Percent of consumers in ON that know where to return unwanted medications



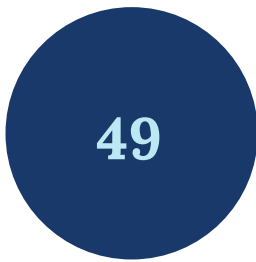
Percent of consumers in ON that know where to return used medical sharps



Prince Edward Island

By the Numbers

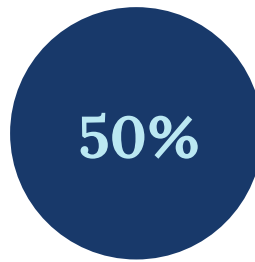
Since their launch in 2015, the Island Medication Return Program (IMRP) and the Island Sharps Collection Program (ISCP) have been overseen by HPSA to manage pharmaceuticals and medical sharps from PEI's residential waste stream. In 2023, HPSA has collaborated with 49 collection sites across the island. This comprehensive effort led to the collection of **3,723 kilograms** of unwanted medications and **8,631 kilograms** of medical sharps, making significant strides in environmental safety and sustainability.



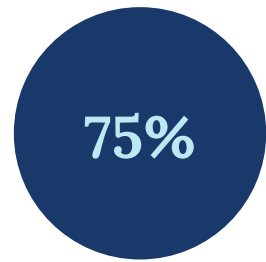
Collection Locations



Retail pharmacy participation rate across the province



Percent of consumers in P.E.I that know where to return unwanted medications



Percent of consumers in P.E.I that know where to return used medical sharps

3,723 kg

Unwanted Medications collected in 2023.

8,631 kg

Unwanted Medical Sharps collected in 2023.



HPSA Team

- ▶ **Terri Drover**
President & Chief Executive Officer
- ▶ **Delphine Lagourgue**
Vice-President, Stewardship Programs
- ▶ **Alain Renard**
Director, Stewardship Programs & Operations (Quebec)
- ▶ **David Jarvis**
Manager, Stewardship Programs and Operations
- ▶ **Linda Baladze**
Manager, Member Engagement
- ▶ **Rita Fahed**
Manager, Promotions and Communications
- ▶ **Isabelle St-Jean**
Associate Pharmacy Engagement
- ▶ **Stephanie Foster**
Associate, Pharmacy Engagement
- ▶ **Babajide Martins**
Associate, IT & Operations
- ▶ **Maria Tarantini**
Executive Assistant
- ▶ **Kurt Osborne**
Financial Analyst



Acknowledgements

Members

A&D Instruments Canada Inc.
AA Pharma Inc.
Abbott Diabetes Care
AbbVie Corporation
Accord Healthcare
Advanced Orthomolecular Research (AOR)
Advantage Solutions
Alcon Canada Inc.
Amgen Canada Inc.
Amway Canada Corporation
Apotex Inc.
Aralez Pharmaceuticals Canada Inc.
Arcutis Biotherapeutics Inc.
Ascensia Diabetes Care Canada Inc.
Astellas Pharma Canada Inc.
AstraZeneca Canada Inc.
Atrium Innovations Inc
Auro Pharma Inc
Aventix Animal Health
Bausch + Lomb Corporation
Bausch Health, Canada Inc.
Baxter Canada
Bayer Inc.
BGP Pharma (Mylan)
Bimeda-MTC Animal Health Inc.
Bioforce Canada Inc.
Biogen Canada Inc
BioSyent Pharma Inc.
Blistex Corporation
Body Plus Nutritional Products Inc.
Boehringer Ingelheim Canada - Animal Health Canada Inc.
Boehringer Ingelheim Canada Ltd.
Boiron Canada
Bristol-Myers Squibb
Canadian Custom Packaging Company
Cardinal Health Canada
Celex Laboratories Inc.
Ceva Animal Health Inc.
Champion Alstoe Animal Health Inc.
Church & Dwight Canada
Cipher Pharmaceuticals Inc.
Clorox Company of Canada Ltd.
Costco Wholesale Canada
D Drops Company
Dechra Veterinary Products Inc.
Dexcom Canada
Domrex Pharma Inc.
Dr. Reddy's Laboratories
Duchesnay
Eisai
Elanco Canada Ltda
Eli Lilly Canada Inc.
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Gilead Sciences Canada Inc.
GlaxoSmithKline Inc.
GNC Canada Holdings, LLC
Groupe Jean Coutu (PJC) Inc.
Haleon
Health First Network Association Inc.
Herbalife of Canada
HLS Therapeutics
Horopito Inc.
HPI Health Products/Lakota
Imperial Tobacco Canada Limited
Indivior Canada
Intervet Canada Corp Merck Animal Health
Jamieson Laboratories
Jamp Pharma Corporation
Janssen Inc.
Kenvue Canada Inc.
Laboratoires Atlas Inc.
Leadiant Biosciences Inc.
Leo Pharma Inc.
Les Laboratoires Nicar Inc.
LifeScan Canada ULC
Loblaw Companies Ltd.
London Drugs Limited
Lundbeck Canada Inc.
Mannatech Incorporated
Marcan Pharmaceuticals Inc.
McKesson Canada
Mead Johnson Nutrition (Canada) Co.
Medexus Inc.
Merck Canada Inc.
Mint Pharmaceuticals Inc
Mylan Pharmaceuticals ULC
Natural Factors Nutritional Products Ltd.
Nature's Sunshine Products of Canada Ltd.
Nestle Canada Inc
Nestle Purina PetCare Canada
New Chapter Canada Inc.
Novartis Pharmaceutical Canada Inc.
Novo Nordisk
Omega Alpha Pharmaceuticals Inc.
Organika Health Products Inc.
Organon Canada Inc
Otsuka Canada Pharmaceuticals Inc.
Paladin Pharma Inc.
Pascoe Canada Inc
Pattison Food Group Ltd.
Pfizer Canada Inc.
Pharmasave Drugs Ltd
Pharmascience Inc.
Platinum Naturals Ltd



Acknowledgements

Members

Procter & Gamble Inc.
Purdue Pharma
Puresource Corp
RB Health Canada Inc.
Rexall Pharmacy Group Ltd.
Roche Canada Ltd. - Hoffmann
Roche Diabetes Care - a division of Hoffmann-La Roche Ltd
Sandoz Canada
Sanis Health Inc.
Sanofi Consumer Health
Sanofi-Aventis Canada Inc.
Seaford Pharmaceuticals
Servier Canada Inc.
Shaklee Canada Inc.
Sivem Pharmaceuticals ULC
Sobeys National (Mississauga)
SOBI Canada (Swedish Orphan Biovitrum)
St. Francis Herb Farm
Stella Pharmaceutical Canada Inc.
Stericycle

Sterimax Inc.
Sumitomo Pharma Canada Inc.
Takeda Canada Inc.
Tanta Pharmaceuticals Inc.
Taro Pharmaceuticals Inc.
Teva Canada / Novopharm
UCB Canada Inc.
UniPHARM Wholesale Drugs
USANA Health Sciences
Valeo Pharma Inc
Vertex Pharmaceuticals Incorporated
Vetoquinol N.-A. Inc.
Virbac Corporation
Vita Health Products Inc.
Wal-Mart Canada Corp
WellSpring Pharmaceutical Canada Corp.
Wholesale Medical Network Inc
WN Pharmaceuticals Ltd.
Xediton Pharmaceuticals Inc.
Zoetis Canada

On behalf of the Health Products Stewardship Association, I want to extend our deepest gratitude to our members for their unwavering commitment and exceptional contributions to our programs. Your dedication to advancing our mission and promoting responsible disposal of Medications and Medical Sharps is truly inspiring. Each member plays a vital role in collective success. Thank you for being the cornerstone of our achievements and for your continued efforts in making a lasting impact.

Terri Drover
President and CEO

